# A Review On The Entrepreneurial Ecosystem's Digital Transformation

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Abstract— Digital transformation represents a broad change in strategies for job creation and income generation, the implementation of agile management models to withstand competition, and the ability to respond rapidly to shifting demands. Digital transformation of companies, also disrupts their business ecosystem. The scope of the paper is to present a literature review on how digital technologies reshape entrepreneurship by creating new ecosystems.

Keywords— Entrepreneurial Ecosystem; Digital Transformation; Digital Transformation Strategy; Business Environment

## 1. Digital Transformation of Businesses

All business processes are nowadays more effective due to technological developments (Türegün, 2019). Technology was firstly adopted by firms mainly due to the globalization of their clients and of their employees as well, aiming at reducing cost (Gunz & Thorne, 2020). Digital transformation is more than adopting technologies, involving processes by which companies develop new business models by digitally transforming their business operations on a whole (Gkika eta al. 2025).

This entails the utilization of digital resources such as big data (Kostakis and Kargas, 2021), the formulation of strategies capable to ensure viability and growth and in the global, digitally oriented business environment (Matt et al. 2015), and the reconfiguration of flexible and agile organizational structures (Kargas and Aretos 2023). It also involves the use of suitable key performance indicators and online metrics, in order to the business model to the digital era (Verhoef et al. 2021; Fischer et. al. 2020).

Digital transformation represents a broad change in strategies for job creation and income generation, the implementation of agile management models to withstand competition, and the ability to respond

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rapidly to shifting demands. It constitutes a process of reinventing the enterprise by digitizing operations, developing extended supply chain relationships, and employing digital tools in design, manufacturing, marketing, sales, presentation, and data-driven management models (Schallmo et al. 2017).

It may also be defined as the integration of digital technology into all aspects and functions of an organization, which leads to changes in its operational infrastructure and enhances the value provided to its customers (Vial 2019). Digital transformation has been associated with changes in several business aspects, including entering new - distance markets, redesign the firm's brand to increase its digital reputation, while improving products and services' characteristics to meet customers' needs and quality standards (Ferreira et al. 2019). This results in developing digital procedures to develop, promote and deliver products / services more effectively (Kargas et el. 2024), but moreover it changes the means by which firms conceive and generate value (Kargas and Tsokos 2020).

However, digital transformation may not necessarily lead to improved corporate performance if digital applications are not correctly implemented (Ukko et al. 2019). In practice, digital transformation can be a highly complex and resource-intensive procedure, requiring substantial effort for execution and adjustment (Psyrris et al. 2022). They are also costly, particularly when it comes in recognizing skills needed among employees to achieve digital transformation (Kargas et al. 2022), in recruiting capable personnel or training talented employees to enhance their technological skills (Guo and Xu, 2021).

Such an element explains why a digital transformation strategy should be aligned with direct and specific needs and goals. This alignment enables organizations to improve their performance and enhance process efficiency (Ukko et al. 2019; Zhai et al. 2022). Digital transformation is a long-term investment that can further improve firm's financial performance (Zhai et al. 2022; Teng et al. 2022; Wang

et al. 2022), operational efficiency (Guo and Xu, 2021), while reducing organizational barriers by enhancing innovation and internationalization (Zhai et al. 2022).

Digital transformation affects the functioning of economies and social classes by reshaping business operations and reshaping the structure of whole business sectors (Goldfarb and Tucker, 2017; Youngjin et al. 2012). Businesses are now focusing not only on implementing technology to optimize their operations but moreover on developing digital innovation (Berghaus and Back, 2016).

A company that fails to recognize, embrace, and transform through digital technologies risks its very survival (Goldfarb and Tucker, 2017; Matt et al. 2015). One of the main challenges faced by small and medium-sized enterprises (SMEs) lies in their limited resources—such as human capital and financial capacity—which restrict their ability to respond to competitive and market pressures (Toni, 2003). Under such a framework, adopting advanced, digital technologies can provide companies with new fields of knowledge, stronger relationships with stakeholders, suppliers and customers and increased productivity (Ensaria and Karabay, 2004). Therefore, large-scale enterprises have embraced digital transformation, positioning it at the heart of their business strategies (Holtz, 2018). Likewise, start-ups exhibit the same trend (Andersson 2018: Cuenca and Llorente, 2015). Based on digital transformation bibliography and principles, the goals should be established concerning time, finance, spatial scope, and quality (Schallmo et al. 2017). These goals include:

- Redesign business strategy to include digital business needs,
- Revaluation of existing business models and adaptation to digital era needs,
- · Customer needs analysis,
- Digital maturity and future expectations,
- Well defined objectives for traditional and digital business,
- Skills capability development,
- Benchmarking of best practices for digital transformation,
- Enlight and implementation of information and communication technologies,
- Evaluation and planning of the digital value network,
- Reach customer feedback from digital sources.

Digital transformation therefore constitutes one of the most critical challenges and simultaneously one of the greatest opportunities for companies, particularly within a constantly evolving and competitive economic environment. It is not merely a technological issue but a profound transformation of the business model, decision-making processes, and the production and service delivery mechanisms (Kargas et al. 2024b).

# 2. Digital Transformation of Back Office Operations

A PWCs report (2018) respect to the use of robots in the employment sector suggests that by 2030 almost all back office functions (like accounting, sales forecasting etc) and many front office tasks, will be replaced by technology. According to Accenture (2019), automation substitutes many of the tasks traditionally completed by entry-level employees, hence due to technological trends, a 40% net reduction in staffing levels would have taken place by 2025.

Technology Acceptance Model (TAM) suggests that an individual intention to use a certain system depends on the perceived usefulness and perceived ease of use (Venkatesh et al., 2003). Smart systems and technologies, such as artificial intelligence, machine learning, block chain, big data use, internet of things, automation, cloud computing and others, can assist in solving business problems with radical changes and improvements in its service capabilities and efficiency (Türegün, 2019). Although the attention toward the employment of various technologies in all professions is increased, the need for modernizing the respected curriculum is missing (Qasim & Kharbat, 2020).

The application of ICT has been studied thoroughly in the field of professional employees' education, but the results are inconclusive (Gaviria et al., 2015). Some researchers report the beneficial effects of technology in classrooms (Hanson & Phillips, 2006) while others state that some (like accounting) has been negatively affected (Papageorgiou & Callaghan, 2020). Apart from the variety of reactions, this vein of literature addresses to developed nations, without taking into account the important role of cultural differences (Straub et al., 2002) especially in developing countries (Kamel et al., 2009).

Employees with technical knowledge and skills, able to cope with complex business transactions or models, are needed by organizations. Dai and Vasarhelyi (2017) document that digital technologies can secure the storage of transactional data, their instant sharing, and their verifiability. With digital transformation the increased accuracy may be a fact but ignoring the ethical aspects of technological adoption in the professional context is particularly alarming given that the key competitive advantage of any professional is the exercise of professional judgment and its inherent ethical duty to protect the public interest (Gunz & Thorne, 2020).

### 3. Entrepreneurial Ecosystem

Small and medium-sized enterprises play a significant role in various economical and business aspects, including job creation, innovation, and the overall economy (Braunerhjelm, 2008), even though they are vulnerable to external environment changes (Storey, 2018). Digital transformation helps companies to detect and effectively respond to changes and crises when appearing (Vial 2021). Technological capital—such as technology readiness, technological investments, and technological transformation—

significantly influences corporate transformation and growth (Jafari-Sadeghi et al. 2021; Wang and Su, 2021), leading enterprises across all sectors to redesign their operations (Steiber et al. 2021; Agostini et al. 2020).

Internationalized organizations are investing heavily in developing and implementing new technologies to achieve business, strategic and financial goals (Caputo et al. 2021). Moreover, digital technologies lead to an overall redesign of business processes and operations, helping companies to perform their activities more easily and rapidly (Setia et al. 2013). The adoption of new technologies enhances corporate operational efficiency, optimizes management, improves process and orientation (Verhoef et al. 2021). Several researchers (Zhai et al. 2022; Wang et al. 2022) state that digitally transformed companies perform better than those which have not yet adopted such transformation. It should not be neglected that adopting these technologies is mainly due to external factors rather than internal ones (Prause 2019), leading researchers to put emphasis on understanding the true nature of the factors that drive digital transformation (Kraus et al. 2022).

Supranational authorities, such as the European Union, put emphasis on supporting digital transformation, but there still exist many steps to be done (Godlovitch and Bodin 2022). Despite notable adoption smaller companies still lag behind larger enterprises in terms of digital transformation maturity, and this gap contributes to widening inequalities among firms (OECD 2021). Moreover, the failure to adopt digitalization could damage the competitiveness of SMEs within the European Union (Li et al. 2017; Ulas 2019; ).

Digital transformation encompasses both the digitalization of processes—with an emphasis on efficiency (Youngjin et al. 2012). Additionally, digital innovation brings changes in corporate strategy and processes, requiring businesses to reconsider their organizational logic. Firms today recognize the potential business value of data-driven innovation and are increasingly oriented toward leveraging it (Berghaus and Back 2016).

Enterprises that fail to recognize, embrace, and adapt to digital technologies become vulnerable to extinction, while those that adopt digital technologies can face exponential growth, contributing to national economies' development and societal transformation (Goldfarb and Tucker 2017; Laitsou et al. 2021). Generally, e-commerce provides a foundation for numerous business models, to rejuvenate traditional business forms into digitized operations and to attain strategic advantages (Hofstede 2011; Kohli and Johnson, 2011).

Operational management constitutes an adaptation of each entity's institutional and operational ecosystems concerning new business methods and mindsets, aiming to keep pace with digitalization by utilizing digital enablers. When referring to digital transformation, digitalization alone should not be the

consideration—it only must also entail implementation of a flexible business model. It is crucial that firms comply with evolving rules and competitive requirements (Godlovitch and Bodin 2022). Moreover, it is essential for companies to blend implementing technologies with market goals with learning activities and entrepreneurial orientations, in order to achieve high competitiveness and pursue innovation-driven growth opportunities (Quinton et al. 2018). Achieving and sustaining a competitive advantage is a viability issue for most companies in digital - business environment, while such an advantage mainly pass through innovative digital production methods (Matt et al. 2020). At the same time these methods should also meet environmental, and social targets (Gomez-Trujillo and Gonzalez-Perez 2021), leading to a path of the so - called sustainable development (Denicolai et al. 2021; Šimberová et al. 2022; Telukdarie et al. 2022).

Additionally, human resource management (HRM) practices are a critically important factor, as they are strongly associated with productivity and innovation. Technologies of the Fourth Industrial Revolution act as key enablers that make HRM transformative. Research acknowledges that HRM practices should be prioritized by any enterprise adopting the principles of the Fourth Industrial Revolution (Lu et al. 2020). A major success factor for businesses is to support transitional benefits for all while enterprise stakeholders the undergoes transformation (Philbin et al. 2022). In a technologydominated era, SMEs face the challenge of adopting technology efficiently and effectively within their organizations, particularly as automation can lead to potential workforce reductions or replacements. Job reduction related to the automation of monotonous tasks is a direct consequence of technological adoption. Therefore, facilitating employee training and reskilling during transformation ensures workforce confidence and well-being (Müller et al. 2018). Although information technology is widely available to organizations, its effective implementation often remains lacking, resulting in adverse impacts on sustainable business performance (Haseeb et al. 2019).

All businesses get affected, directly indirectly, by the ecosystem they are operating in. According to Mason and Brown (2014), entrepreneurial ecosystem involves several coexisting actors, such as: existing or potential entrepreneurs, venture capitals, funds and and banks, public alongside with institutions such as organizations and universities. The above productive mentioned actors are leading to entrepreneurship (Stam, 2015). According to Stam & Van de Ven (2021), entrepreneurs develop mutualistic interdependencies in order to start new businesses in a targeted region. In this way, any entrepreneurial ecosystem is actually a blend of economic, cultural, social and political components, which are linked and correlate with each other (Acs et al., 2017).

Although it is an understatement that each ecosystem is unique, Isenberg (2010) provided six main domains for any kind ecosystem, namely: policy, finance, culture, support, human capital and markets. On the other hand, Stam (2015) developed this idea to a framework of ten key elements for studying any entrepreneurial ecosystem, involving: culture, leadership, talent, financial resources, knowledge, physical infrastructure, demand, network density, formal institutions, intermediate services and research.

For entrepreneurs, access to knowledge is critical, having in mind that the interconnection between science and business lies within universities and educational systems in general (Cunningham et al., 2019). Mack and Mayer (2016) argue that culture, history, and institutional settings may shape the evolution of entrepreneurial ecosystems and the study of Audretsch and Belitski (2017) validates the latter for European cities, alongside the internet access which is important for all entrepreneurial activities. Entrepreneurial ecosystems have been largely studied using a macro-perspective to better conceptualize and map the determinants of entrepreneurial ecosystems' evolution (Cunningham et al., 2019).

Existing entrepreneurial ecosystem models recognize that skilled labor plays a significant role, indicating the importance of universities and publicly funded research, but research has neglected the micro-level interactions of various entrepreneurial ecosystem actors (Cunningham et al., 2019). Moreover, policymakers at a global level are yet in search of identifying key action points and to support the development of entrepreneurship (Jung et al., 2017). Currently, researchers are discussing how to measure the entrepreneurial ecosystem and gain a comprehensive understanding of the subject matter (Cavallo et al., 2019). Entrepreneurial ecosystems entail the entrepreneurial opportunities of discovering, pursing and scaling up new ventures (Autio et al., 2018). In this context, digitization plays a fundamental role in enabling new ventures to re-invent how to create, capture and deliver value (Cavallo et al., 2019).

### 4. The digital entrepreneurial ecosystem.

The digital entrepreneurial ecosystem refers to the network of actors, institutions, resources, and digital technologies that enable and support the creation, growth, and scaling of digital startups and entrepreneurial ventures. It's essentially an evolution of the traditional entrepreneurial ecosystem, adapted to the digital economy (Sussan & Acs, 2017).

A Digital Entrepreneurial Ecosystem is "A set of interdependent digital and physical components such as platforms, policies, institutions, and communities- that collectively foster digital entrepreneurship and innovation". It integrates traditional ecosystem elements (like finance, talent, and culture) with digital infrastructure (such as online platforms, data, and connectivity) (Zhou and Cen,

2024). The key components of a digital entrepreneurial ecosystem consist of:

- Entrepreneurs: The entrepreneurs of a digital ecosystem may me relevant professionals, like application developers or other freelancers, mainly working remotely and with a digital mindset
- Digital Infrastructure: The digital infrastructure is a key element for such an ecosystem. Technologies, like cloud computing, are crucial resources of the digital value chain.
- Financial Resources: New financial resources and ways of transaction, like PayPal, crypto currencies, online fundraising and more, are creating a new field of economy.
- Talents and education: Access to talented employees and coworkers, as well as the way to up-skill or re-skill people has changed drastically with on line professional networks and online learning.
- Culture: Culture, is always an important business factor on the entrepreneurs way to success. The openness to innovation and the new mind set, leading to new habits and ways of working, like online communities and teleworking, is part of the new entrepreneurs perform their business.
- New Markets: Online marketplaces, geographically distant from the customer are popping up almost every day.
- Policy making and Organizations: All organizations, supporting or regulatory, play their role in the digital ecosystem. Supporting organizations may be virtual incubators that support entrepreneurship. Regulators may be e-government institutions and other policy making actors.
- The digital Supply Chain: In the digital entrepreneurial ecosystem, all involved actors in the supply chain rely on the fact that each and every one of the are digitalized enough in order to have sufficient and efficient flow of information through their supply chain.

The drivers of digital entrepreneurship and the respective digital ecosystem are mainly the digital platforms, the adaptation of technology (such as big data, blockchain and Artificial Intelligence), the automation of processes, the new way of working and co working (remote working and online work management tools) and of course the online global talent pools (Mitrache et al. 2025). So, how digital entrepreneurial ecosystem differs from traditional entrepreneurial ecosystems? The key differences are the following (Lado et al., 2024):

- Market reach and geography: For the traditional ecosystem, the market reach and geography is mainly local and regional. For the digital is global and mainly online.
- Infrastructure and resources: For the traditional ecosystem, the resources are

mostly tangible and the infrastructure is physical (logistics and brick and mortar). For the digital, resources intangible (e.g. data) and the infrastructure is digital.

 Speed and control: For the traditional ecosystem, speed of processing events and controlling the processes is quite linear and slow. For the digital is rapid and scalable.

#### 5. Conclusion

The information provided after the review analysis reveals that digital transformation is a rather complex and multidimensional process, which affects and reshapes not only technological aspects but almost every business area (Porfírio et al. 2021; Lokuge et al. 2019; Sawy et al. 2016). Especially when it comes to small and medium-sized enterprises existing bibliography reveals that most of them cannot implement changes fast enough, while the smaller the company, the more the obstacles and the lower the likelihood of adopting new digital solutions (European Investment Bank 2021). The overall level of digital maturity among small enterprises remains low, and there exist a significant gap compared with large enterprises (OECD 2021; OECD 2019; Zaidi and Rupeika - Apoga 2021).

Small enterprises are also often more exposed to external crises that threaten market stability compared with large enterprises, due to limited resources-a phenomenon known as the "liability of smallness" (Eggers 2020). Even though digital technologies can support many business aspects, there exist many research issues under consideration. For example, it is not yet empirically supported how the adoption of digital technologies by small enterprises is related with sustainability outcomes (Philbin et al. 2022; Mago and Modiba 2022). Even though small enterprises are the backbone of many economies, including both developed and developing countries (Gherghina et al. 2020), yet they are vulnerable to capital concentration (Brown et al. 2020), and thus economic crises have a profound impact on them (Cucculelli and Peruzzi 2020).

Beyond its technological dimensions, digital transformation can provide a new, more agile and open orientation that redirect strategic mindset to the digital – business environment and can provide a competitive advantage. This perspective aligns with digital strategies that involve efficient resource allocation and dynamic managerial capabilities. Such a strategic orientation explains superior firm performance because it shapes how businesses transform and reconfigure their resources (Newbert 2007; Kindermann et al. 2020). One dimension of digital orientation defines the scope of digital technology as the set of technological enablers that allow firms to achieve strategic growth (Kindermann et al. 2020).

Digitalization is transforming economies worldwide and reshaping how businesses develop, trade, and deliver goods and services (Gaglio et al. 2022). The advancement of digitalization promotes an

environmental orientation that SMEs are expected to cultivate and optimize in terms of performance and operations, to achieve desired growth through enhanced products and services (Ribeiro-Navarrete et al. 2023). Companies can optimize their digital capabilities, while adapting to changing conditions, mitigating risks, and identifying new opportunities (He et al. 2023). Following existing research, digital transformation comprises four main components (Guo et al. 2020):

- Redesign processes to a more flexible and online way,
- Digitalize the supply chains,
- Developing new digital products or services,
- Delivering products / services via online platforms.

It can be influenced by several factors (Isensee et al. 2020):

- Strategic orientation
- Internal capabilities
- Management system
- Attitudes toward digital adoption

Several barriers hinder enterprises from adopting digital transformation, including budgetary limitations, inability to invest due to high capital and operational costs, insufficient understanding of internet technologies, sectoral burdens, data security and privacy concerns, rapid technological changes, lack of information regarding digital standards, limited awareness of digitalization benefits, inadequate qualifications, and connectivity issues. While many enterprises are increasingly aware that the internet is key to success, in many cases they still lack a website optimized for mobile devices. Enterprises use the internet for a range of purposes, such as finding general business information, communicating via email with clients, performing electronic banking transactions, paying bills, ordering supplies, and filing taxes online. It is therefore essential that enterprises be able to conduct cost-benefit analyses of digital technologies and develop awareness of their potential (Ulas 2019).

Digitally oriented firms tend to apply digital technologies across all functional areas and to adopt digital initiatives quickly through strategic commitment and adaptive thinking (Verhoef et al. 2021). Digital orientation influences the development and acquisition of new skills, competencies, and knowledge-key resources that facilitate digital transformation (Ardito 2021). Drawing on the Resource-Based View, digitally oriented firms achieve higher levels of innovation due to their broader vision and commitment to leveraging new technologies for developing innovative products (Khin et al. 2019). Meanwhile, according to Resource Dependence Theory, such firms emphasize the importance of relationships with external actors for gaining access to unique resources (Parsehyan 2020).

Governments also play a crucial role in stimulating the digital transformation of enterprises. Policy interventions include legal and regulatory frameworks that can support digital transformation

and can provide incentives. As the business landscape evolves under the Fourth Industrial Revolution, it becomes evident that manufacturing and production are increasingly practical and technology-driven activities. Today, those who can survive in the rapidly expanding digital era are individuals and enterprises that align themselves with contemporary technological advancements (Ulas 2019).

Finally, the decisive role of organizational culture (Kargas and Varoutas 2015) should not be neglected, since when aligned with technology adoption and data management, it increases the likelihood of a successful digital transformation procedure. Organizational culture has been directly associated to several business issues from the implementation of digital technologies up to reaching market orientation needed (Kargas Papadimitriou 2012). Achieving innovation and high performance implies that management priorities must focus on transformation rather than the complexity of the technology itself (Philbin et al. 2022). Digital transformation is finally associated with sustainable development as well (Kargas et al. 2024c), while it is worth mentioning its relationship with skills and competencies capable to lead to added - value innovation (Kargas et al. 2022b).

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